AMENDMENT OF SOLICITATION/MODIFICATION OF CONTRACT

1. CONTRACT ID CODE

PAGE 1 OF 3 PAGES

2. AMENDMENT/MODIFICATION NO. P00083

3. EFFECTIVE DATE MARCH 8, 2004

4. REQUISITION/PURCHASE REQ. NO. N/A

5. PROJECT NO. (If applicable)

6. ISSUED BY CODE

Defense Supply Center Philadelphia
700 Robbins Avenue
Philadelphia, PA 19111
Attn: Donna Kennedy/DSCP-MSAA/215-737-7232

7. ADMINISTERED BY (If other than Item 6) CODE

See Block 6

8. NAME AND ADDRESS OF CONTRACTOR (No., street, county, State and ZIP Code)

Owens & Minor
4800 Cox Road
Glen Allen, VA 23060

CODE 9C381 FACILITY CODE

9A. AMENDMENT OF SOLICITATION NO.

9B. DATED (SEE ITEM 11)

10A. MODIFICATION OF CONTRACT/ORDER NO. SP0200-00-D-7160

X

10B. DATED (SEE ITEM 13) July 19, 2000

11. THIS ITEM ONLY APPLIES TO AMENDMENTS OF SOLICITATIONS

☐ The above numbered solicitation is amended as set forth in Item 14. The hour and date specified for receipt of Offers ☐ is extended, ☐ is not extended.

Offer must acknowledge receipt of this amendment prior to the hour and date specified in the solicitation or as amended, by one of the following methods:

(a) By completing Items 8 and 15, and returning _____ copies of the amendment; (b) By acknowledging receipt of this amendment on each copy of the offer submitted; or (c) By separate letter or telegram which includes a reference to the solicitation and amendment numbers. FAILURE OF YOUR ACKNOWLEDGMENT TO BE RECEIVED AT THE PLACE DESIGNATED FOR THE RECEIPT OF OFFERS PRIOR TO THE HOUR AND DATE SPECIFIED MAY RESULT IN REJECTION OF YOUR OFFER. If by virtue of this amendment you desire to change an offer already submitted, such change may be made by telegram or letter, provided each telegram or letter makes reference to the solicitation and this amendment, and is received prior to the opening hour and date specified.

12. Accounting and Appropriation Data (If required)

MEDICAL SURGICAL PRIME VENDOR - GLOBAL *CENTRAL* REGION

13. THIS ITEM APPLIES ONLY TO MODIFICATIONS OF CONTRACTS/ORDERS, IT MODIFIES THE CONTRACT/ORDER NO. AS DESCRIBED IN ITEM 14.

☐ A. THIS CHANGE ORDER IS ISSUED PURSUANT TO: (Specify authority) THE CHANGES SET FORTH IN ITEM 14 ARE MADE IN THE CONTRACT ORDER NO. IN ITEM 10A.

☐ B. THE ABOVE NUMBERED CONTRACT/ORDER IS MODIFIED TO REFLECT THE ADMINISTRATIVE CHANGES (such as changes in paying office, appropriation date, etc.) SET FORTH IN ITEM 14, PURSUANT TO THE AUTHORITY OF FAR 43.103(b).

X C. THIS SUPPLEMENTAL AGREEMENT IS ENTERED INTO PURSUANT TO AUTHORITY OF: AGREEMENT OF THE PARTIES

☐ D. OTHER (Specify type of modification and authority)

E. IMPORTANT: Contractor ☐ is not, ☒ is required to sign this document and return 1 copies to the issuing office.

14. DESCRIPTION OF AMENDMENT/MODIFICATION (Organized by UCF section headings, including solicitation/contract subject matter where feasible.)

SEE ATTACHED PAGES

Except as provided herein, all terms and conditions of the document referenced in Item 9A or 10A, as heretofore changed, remains unchanged and in full force and effect.

15A. NAME AND TITLE OF SIGNER (Type or print) Wesley M Mason — MANAGER, GOVT ACCOUNTS

15B. CONTRACTOR/OFFEROR (Signature of person authorized to sign)

15C. DATE SIGNED 3-4-04

16A. NAME AND TITLE OF CONTRACTING OFFICER (Type or print) DONNA M. KENNEDY CONTRACTING OFFICER

16B. UNITED STATES OF AMERICA BY (Signature of Contracting Officer)

16C. DATE SIGNED 3/4/04

1. Reference Modification P00065 effective May 6, 2003. The Cross-Docking Option 3 is hereby invoked. The Cross-Docking Option 3 will become **effective on March 8, 2004 and will expire on July 7, 2004.**

2. Option 2 Pricing will be $48,874 per month plus actual supplies for refrigerated items not to exceed $98 per item plus $2.64 for every monthly line over 3,000. The attached Appendix A-1 (page 3) details the Assumptions/Specifications that have been agreed upon as the basis for pricing.

DSCP - Cross Docking Operations

Option Period 2 (12/8/03 - 3/7/04)

Appendix A-1

2/23/04

Assumptions/Specifications for Pricing

1. O&M does not take title to the products.
2. DSCP manages and pays all freight (inbound & outbound) directly.
3. O&M will only be required to handle products that O&M has agreed upon. DSCP will obtain O&M's approval prior to having new products shipped to the cross dock facility.
4. O&M has leased a separate facility to accommodate the anticipated increase in volume from the DSCP. If O&M is able to share the space with other O&M customers, O&M agrees to reduce the DSCP's price for all applicable costs (rent, utilities, equipment, and information systems) except direct costs associated with the DSCP (corporate general and administrative cost and pre-tax profit, warehouse employees, insurance and supplies) on a pro-rated basis. A pricing analysis will be performed when other commercial customers are added to the facility. If the variable lead/receiving employees will be used to perform work for commercial customers, O&M agrees to reduce that cost to DSCP on a pro-rated basis. Corporate general & administrative costs and pre-tax profit applicable to costs shared with other customers shall also be reduced proportionately.
5. DSCP to supply pallets to O&M for the cross docking operations at no cost to O&M.
6. DSCP to provide reasonable resources at Savage site for on the job training during each new phase of the project. The training will be for use of the website and other unique packaging requirements if the Contracting Officer deems it necessary.
7. DSCP to provide assistance in resolving issues (incomplete documentation, etc.) with the suppliers. O&M assumes less than 10% of the incoming orders will need to be researched.
8. DSCP agrees to make reasonable enhancements to the DSCP's cross docking website to make it a useful tool for tracking receipts and shipments.
9. O&M will weigh the products but is not required "cube" it.
10. Daily value for shipped products is less than $500,000. O&M will insure the products at the facility up to $500,000. DSCP will be responsible for any losses above this amount. O&M will advise the DSCP Contracting Officer if the daily value of shipped products approaches $500,000 with a recommendation for an increase in the insured value with the associated costs.
11. All weekend or holiday work will be billed at a four hour minimum. Hourly rate is $25. O&M will perform no weekend or holiday work unless specifically authorized in advance by the DSCP Contracting Officer.
12. Payment terms will be Net 15 days.
13. If all options are not exercised by the DSCP, termination fees will include lease termination fees charged to O&M, unrecovered capital purchases, unrecovered leasehold improvements, severance cost for direct warehouse employees, corporate general and administrative cost and pre-tax profit. See Part III C of SP0200-00-D-7160 - P0065 for further details.
14. O&M has the right to modify rates if the volume or profile of your business proves to differ significantly (higher or lower) from the specifications. If necessary, DSCP and O&M shall meet to review operating cost changes and revise the pricing based on operating cost changes, including but not limited to, costs related to activity levels, scope of services, and insurance rates.
    a. Lines received per month 3,000
    b. Small parcel lines received 30%
    c. Hazmat lines received per month 15%
    d. Refrigerated lines received per month 15%
15. O&M to invoice separately for supplies for refrigerated items and not to exceed $98 per item.

03/04/2004 13:14 FAX 8042739964 DSCP MEDICAL SALES & MARKETING 215 737 2059 004
MAR-04-2004 12:59 P.03